



Prosperity through trade.

Associate Member Directory

CONNECTING **SASKATCHEWAN** BUSINESS WITH THE WORLD.



Regina Office

**P.O. Box 1787
#320 – 1801 Hamilton Street
Regina, Saskatchewan
Canada S4P 3C6**

Saskatoon Office

**#400 – 402 21st Street East
Saskatoon, Saskatchewan
Canada S7K 0C3**

Sasktrade.com

Contact

**Kelsey Leptick, Membership
Coordinator**
306 541 9374
kleptick@sasktrade.sk.ca

About this Directory

STEP Associate Members, businesses who provide a cross section of essential services, play an integral role in the success of Saskatchewan exporters while bringing value to the STEP Community through their exceptional service and dedication.

If you would like a direct introduction to any of the listed service providers, your STEP contact would be happy to facilitate the introduction.

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View the full **STEP Member Directory:**
Sasktrade.com/Members/Directory

NOTE: Saskatchewan Trade & Export Partnership takes care to keep this PDF directory updated. If the information in this document requires corrections, please contact our membership coordinator, Kelsey Leptick, at kleptick@sasktrade.sk.ca.

600-2201 11th Avenue
Regina, Saskatchewan
S4P 0J8

economicdevelopmentregina.com

Contact

Chris Lane, President & CEO

306 789 5099

clane@economicdevelopmentregina.com

Economic Development Regina Inc. (EDR) is the lead agency for economic development for the Greater Regina Area (GRA). EDR provides leadership to the community with specific accountability for the following core functions:

- Support industry growth and diversification through retention, development and attraction of industry and tourism.
- Find innovative ways to promote sustainable growth while effectively addressing the challenges associated with it.
- Market and promote the Greater Regina Area for business and talent attraction.
- Ensure the Greater Regina Area offers a vibrant and diversified economy for investors and offers a high quality of life for residents.

Together with community stakeholders, EDR is creating a vision for economic prosperity that capitalizes on Regina's many strategic assets. EDR recognizes that one of Regina's key differentiators is a strong level of connectedness among members of the community. Whether it's through community engagement, working directly with businesses or as strategic partners, EDR works to foster connections and welcome new businesses to the fold.

Services

Programs, resources and economic data that help businesses at any stage of development connect with opportunity in the region.



FITT
Forum for International
Trade Training

Forum for International Trade Training (FITT)

**Suite #100
116 Lisgar Street
Ottawa, Ontario
K2P 0C2**

fittfortrade.com

Contact

Silvia Baptista, Vice President
800 561 3488
info@fitt.ca

FITT is committed to advancing the profession of international trade by providing training, certification, and resources for individuals and businesses seeking growth in global markets. FITT offers the only international business program and related professional designation (CITP®|FIBP®) endorsed by the Canadian government. Its international business solutions, the FITTskills training program, and CITP®|FIBP® designation, are a standard of excellence for individuals and organizations around the world.

Services

International business training, international business certification, and membership.



**#600 - 1945 Hamilton Street
Regina, Saskatchewan
S4P 2C7**

tradecommissioner.gc.ca/index.aspx

Contact

Kimberly Brown, Deputy Director
306 780 6124
kimberly.brown@international.gc.ca

The Canadian Trade Commissioner Service (TCS) helps companies navigate the complexities of international markets and make better business decisions. The TCS is on the ground in more than 160 cities worldwide. We gain market intelligence, uncover opportunities for Canadian companies and help reduce business costs and risks.

The TCS is a free service of the Government of Canada, helping companies to prepare for international markets, assess market potential, find qualified contacts and resolve business problems. Our network of international contacts is unbeatable. As part of Global Affairs Canada and of Canada's network of embassies, the TCS has access to local governments and key business leaders and decision makers. We can increase the credibility of Canadian companies in global markets by helping them gain access to local contacts not readily available to outside businesses.

Services

Assistance for Canadian companies and organizations to increase revenues and lower costs of global business through four key services including preparation for international markets, market potential assessment, qualified contacts, and problem solving.

**1028 10th Street East
Saskatoon, Saskatchewan
S7H 0H7**

www.karrihowlett.com

Contact

Karri Howlett, President
306 220 1755
karri.howlett@sasktel.net

Karri Howlett Consulting Inc. provides corporate strategy, finance, and risk advisement with a focus on sustainability and ESG strategies. With experience in mergers and acquisitions, including post-merger integration, Karri provides corporate strategy advisement, risk analysis, financial modelling, and due diligence for companies considering or undergoing ownership transition. Karri provides governance, financial and risk analysis advisory services for First Nations, municipal governments, and public and private businesses in a variety of industries.

Services

Advisement to organizations for the following:

- Getting started with ESG
- Advancing or re-evaluating your current ESG strategy
- ESG for exporters
- ESG reporting
- Financing your ESG strategies
- Strategic planning facilitation
- Business strategy development including goal setting at various levels within the organization, advisement on mergers, acquisitions, divestitures, financing, privatization, recapitalizations
- Implementation and enhancement of governance structures
- Financial forecasting and financial risk management planning
- Cash flow forecasting and analysis
- Post-merger integration synergy creation
- Strategy and team development facilitation



**2000 - 1881 Scarth Street
Regina, Saskatchewan
S4P 4K9**

www.kpmg.ca

Contact

Stuart Pollon, Partner
306 757 4703
spollen@kpmg.ca

KPMG is a global network of professional services firms, whose aim is to turn understanding of information, industries and business trends into value. With over 207,000 people worldwide, KPMG member firms provide assurance, tax and financial advisory services in 152 countries. In Canada, KPMG's roots date back to 1869 – we have, therefore, been in business for over 150 years. We are one of the largest public accounting and advisory firms in Canada with over 6,700 people including 735 partners.

KPMG LLP has offices in over 40 locations across Canada and operates through four functional service lines – Advisory, Audit, Tax, Enterprise (Private Company Adviser). Using KPMG's local, national and global reach, the skills and talents of our people and some of the latest in knowledge-sharing tools and communications, our teams provide industry-specific services that can add real value to our clients.

Services

Full service audit and accounting, risk management, business advisory, tax and KPMG Enterprise.

**900 - 2010 11th Avenue
Regina, Saskatchewan
S4P 0J3**

www.mnp.ca

Contact

**Craig Kutarna Gates, Partner,
Consulting Services**

306 790 7990

craig.gates@mnp.ca

National in scope and local in focus, MNP is one of Canada's leading professional services firms — proudly serving individuals, businesses, and organizations since 1958.

Through partner-led engagements and the development of strong relationships, we provide client-focused accounting, consulting, tax, and digital services. Our clients benefit from personalized strategies with a local perspective to fuel success wherever business takes them.

Services

Assurance and accounting, consulting, tax, corporate finance, enterprise risk, insolvency, investigative and forensic services, succession, training solutions, valuations, business management, market intelligence, mergers and acquisitions, bookkeeping and cloud accounting, digital advisory services, and environmental, social, and governance work.



**143 Portside Drive
Winnipeg, Manitoba
R2N 0C7**

www.naidacom.com

Contact

Jeff Vilar, President
204 488 7733
jeff@naidacom.com

Strategy Before Execution® & Elevate Your Sales™
NAIDA Communications is a full-service sales & marketing firm dedicated to providing marketing solutions tailored their clients' business needs which will impact their sales.

NAIDA evolved from their customers' need to not only provide ad agency type services, but more importantly, the added value of providing direction and strategy to their sales & marketing initiatives. NAIDA strategically aligns sales and marketing so that both divisions are working together synergistically to increase revenue.

Services

Custom marketing strategies including SEO and SEM, web development, branding, export market research, sales training, management services and infrastructure, and ongoing support. NAIDA also provides development of marketing tools and collateral as well as content creation including video production, email campaigns, and many other digital market strategies.

**4460-110 Gymnasium Place
Saskatoon, Saskatchewan
S7N 0W9**

nrc.canada.ca

Contact

Brendan Reding, Regional Director, NRC-IRAP

306 975 4730

brendan.reding@nrc-cnrc.gc.ca

The National Research Council of Canada (NRC), the Government of Canada's largest research and development organization, supports industrial innovation, the advancement of knowledge and technology development through partnership with Canadian industry.

Their Industrial Research Assistance Program (NRC IRAP) brings together a diverse network of organizations, services and programs to help Canadian small and medium-sized enterprises (SMEs) develop and exploit technologies in the competitive, global knowledge economy. The program offers financial assistance, advisory services and connections to the best business and R&D expertise in Canada with access to over 250 Industrial Technology Advisers (ITAs) for technical and business advice, referrals, and more from concept to commercialization, and an extensive network of regional, national, and international partners.

The International Program connects companies with services to access new markets and global value chains. NRC partners with national organizations and other government departments such as Global Affairs Canada, and collaborates with many countries and regions including India, China, the European Union, and the US to support joint R&D projects and co-innovation.

Services

Research and development support, state of the art research facilities, access to technology partners and technology licensing opportunities, international co-innovation project support, technical and business advisory services, and funding to help Canadian small and medium-sized businesses increase their innovation capacity and take ideas to market.



Business Development Bank of Canada (BDC)

**475 2nd Avenue South
Suite 300
Saskatoon, Saskatchewan
S7K 1P4**

www.bdc.ca/en

www.bdc.ca/fr

Contact

Lindsay Holt, Manager, Entrepreneurship Centre

306 975 5619

lindsay.holt@bdc.ca

BDC is the Bank for Canadian Entrepreneurs. The Business Development Bank of Canada (BDC) helps create and develop strong Canadian businesses through financing, advisory services and capital, with a focus on small and medium-sized enterprises. BDC supports entrepreneurs in all industries and at all stages of development.

Services

Financial services, consulting services, subordinate financing, and venture capital.

**101 2nd Avenue North
Saskatoon, Saskatchewan
S7K 2A9**

commercial.bmo.com/en/ca/

Contact

**Michael Fulton, Senior
Relationship Manager,
Agriculture**

306 591 1216

michael.fulton@bmo.com

BMO is a leading North American bank driven by a single purpose: to Boldly Grow the Good in business and life. Our Purpose informs our strategy, drives our ambition, and reinforces our commitments to progress: for a thriving economy, a sustainable future and an inclusive society.

Services

Personal and commercial banking, wealth management, global markets, and investment banking. Serving 13 million customers across North America, we are driven by our strategic priorities for growth, strengthened by our approach to sustainability and guided by our values.

**401 Bay Street Suite 1220
Toronto, Ontario
M5H 2Y4**

www.caixabank.com
www.caixabank.es

Contact

**Stefan Ignjatovic, Relationship
Manager**

647 613 5467

16973@caixabank.com

CaixaBank is the leading financial group in Spain and one of the most significant in Portugal, with 21 million clients in the Iberian Peninsula market. The bank is present around the 5 continents through its International Banking network composed of 5 international branches, 2 Spanish Desks, and 18 representative offices; one of them in Toronto, opened in 2018.

The essence of CaixaBank is a socially responsible universal banking model, based on quality, trust and social commitment, with specialization in products and services adapted for each segment. Its mission is to contribute to the financial well-being of its clients and to support the progress of society.

Services

Support in 127 countries through the bank's International Banking network and 1,600 correspondent banks around the world, in addition to its highly specialized advisers in its domestic country, offering tailor-made and added-value solutions for its clients.

In its product portfolio, CaixaBank offers multiple solutions for exporters such as trade finance (guarantees, import and export documentary credits, documentary collection, SPOT, Standby Letters of Credit...), cash management (domestic and international payments, mass payments) and working capital (confirming, factoring), in addition to management of accounts, term deposits, project finance and corporate lending.

**2375 College Avenue
PO Box 1960 Stn Main
Regina, Saskatchewan
S4P 4M1**

www.conexus.ca

Contact

**Garnett Volk, Chief Growth
Officer**

1 800 667 7477

garnett.volk@conexus.ca

Conexus Credit Union is a forward-thinking, Saskatchewan-based credit union committed to members' and communities' financial well-being. As a member-owned cooperative with more than 80 years of serving members and giving back to the community, Conexus has 30 branches and nearly 900 employees across Saskatchewan, passionate about their purpose: to improve the financial well-being of our members and communities.

With a commitment to entrepreneurship, Conexus has launched Cultivator powered by Conexus, (Cultivator), Canada's first credit union-led business incubator focused on mentoring and growing aspiring entrepreneurs. Cultivator's impact is far-reaching as it continues to aid startups in expanding their revenue, securing capital, and building formidable teams. Through their innovative START, GROW, and SCALE programs, Saskatchewan startups receive tools, mentorship, space, and resources. Additionally, Cultivator's AGTECH ACCELERATOR, a collaboration with Economic Development Regina (EDR) and Emmertech (bolstered with solid support from PrairiesCan, Innovation Saskatchewan, and additional partners), unites agriculture and technology, helping grow agtech startups building solutions to global problems.

Innovation and a focus on the financial well-being of members demonstrate their commitment to being profitable, relevant, and member-centric while embracing the cooperative foundation Conexus was built on. Helping members afford the life they want to live drives everything Conexus does.

Services

Financial services, electronic banking services, and Foreign Exchange Platform (FX).



Export Development Canada (EDC)

**1914 Hamilton St #300
Regina, Saskatchewan
S4P 3N6**

www.edc.ca

Contact

Willy Fogang, Regional Director
1 204 318 6531
wfogang@edc.ca

Export Development Canada (EDC) provides trade finance and risk management services to Canadian exporters and investors in up to 200 markets. EDC's range of services include accounts receivable insurance and products to help get bonds issued and to manage bonding related risks. As well, EDC has the expertise to structure medium and long-term financing to help meet their buyer's terms.

Services

Trade finance and risk management services, accounts receivable insurance, financing and guarantees.



**3700 Victoria Avenue East
Regina, Saskatchewan
S4Z 1A5**

www.fcc.ca

Contact

**Byron Eberle, Senior Relation-
ship Manager, Corporate and
Senior Accounts**

306 535 8753

byron.eberle@fcc.ca

FCC is Canada's leading agriculture and food lender, dedicated to the industry that feeds the world. FCC employees are committed to the long-standing success of those who produce and process Canadian food by providing flexible financing, AgExpert business management software, information and knowledge.

FCC provides a complement of expertise and services designed to support the complex and evolving needs of food businesses. As a financial Crown corporation, FCC is a stable partner that reinvests profits back into the industry and communities it serves.

Services

Financial services to support the entire ecosystem that surrounds agriculture.

568 Douglas Glen Blvd. S.E.
Calgary, Alberta
T2Z 2W2

www.globaltradecredit.ca

Contact

Graham MacLachlan, Managing Partner

403 454 9760

gmaclachlan@globaltradecredit.ca

Global Trade Credit is a trade credit commercial insurance broker specializing in accounts receivable and political risk insurance. They are a Western Canadian based company with local insight and a mandate to assist Saskatchewan companies to grow on the domestic and international stage. Whether a current policy holder or considering one, Global Trade Credit Inc. can assist with business at any point in the calendar year to assist with the decision making process. They work with clients to provide solutions to make a well informed decision based on the information provided. With over 25 years of professional expertise their clients have access to knowledgeable and integrated international trade insight.

Services

Various commercial insurance policies: whole turnover or short-term multi-buyer, named buyer or short-term key account, single buyer or short-term credit insurance, medium-term credit insurance policies, excess of loss (XOL), as well as a political risk.

**116 - 2nd Avenue South
Saskatoon, Saskatchewan
S7K 1K5**

www.nbc.ca

www.nbc.ca/business/international

Contact

**Wanda Waldner, Associate Vice
President, Commercial Banking -
Saskatchewan**

306 343 3380

wanda.waldner@nbc.ca

**Caesar Neves, Manager
International Trade – Western
Canada**

204 558 2890

caesar.neves@nbc.ca

Established in 1859, National Bank provides integrated financial services to retail, commercial and corporate/institutional clients. With branches throughout Canada, National Bank has become the partner of choice for small, medium and large-sized enterprises.

Clients in the United States, Europe, Asia and other parts of the world are serviced through a network of representative offices, subsidiaries and partnerships.

Services

Securities brokerage, insurance, wealth management, mutual and pension-fund management as well as banking and investment solutions across three business segments including personal and commercial, wealth management and financial markets.

Supply chain financing (accounts receivable and payable financing programs), trade finance (financing, risk management, advisory services), import-export services (documentary credits/collections and guarantees/standby), foreign exchange, derivative products and hedging strategies.



**406 - 1925 Victórica Avenue
Regina, Saskatchewan
S4P 0F4**

www.pfm.ca

www.saskworks.ca

Contact

**Austin Bentz, Director, Investor
Relations**

306 533 9170

austinbentz@pfm.ca

PFM Capital Inc. is a private equity and venture capital management firm owned by a diverse group of investment experts and business managers. Founded in 1989 as a corporate finance company, PFM has been managing private equity and venture capital investments since 1993. PFM is continually looking for and creating high quality investment opportunities. Investments can take the form of loan capital, common or preferred equity, or a combination of both. The PFM management team works with companies and entrepreneurs from company start-up through growth, maturity and ownership transition.

Services

Investment management.



**6125 Sky Pond Drive
Suite 200
Loveland, Colorado
80538**

www.pinionglobal.com

Contact

Austin Sterling, Manager
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austin.sterling@pinionglobal.com

Pinion, formerly named KCoe Isom, is a Top 100 accounting firm and the nation's leading food and agriculture consulting firm. With roots dating back to 1932, the firm has expanded upon traditional accounting services to deliver increased value and growth for clients through comprehensive policy-to-plate strategies, and specialized advisory in the areas of sustainability, government and public affairs, land management and conservation, wealth management, succession planning, and business strategy - to name a few.

Pinion provides insight and solutions for food and agriculture, biofuels, manufacturing, construction, and banking industries. The firm serves domestic and international clientele from locations spanning the United States, and has a global footprint through ancillary resources and partners.

Services

Financial services, resources, strategies, pinion wealth management and collaborations.



**1790 Hamilton St
Regina, Saskatchewan
S4X 4K3**

www.rbc.com

Contact

**Nevon Faucher, Vice President,
Corporate Client Group,
Saskatchewan**

306 780 2503

nevon.faucher@rbc.com

RBC is one of North America's leading diversified financial services companies and Canada's largest bank as measured by assets and market capitalization. In total, RBC serves more than 12 million personal, business and public sector clients worldwide from offices in more than 30 countries.

RBC's Trade Services Centre executes all trade transactions, handling all letters of credit, guarantees and documentary collections for their clients. In addition to their payment and guarantee services, their trade advisors consult on a variety of services to facilitate international trade transactions. RBC will help reduce a wide range of risks associated with foreign buyers, extend payment terms to their clients on their behalf; and provide a wealth of local market information in foreign countries.

Services

Executing all trade transactions, handling all letters of credit, guarantees and documentary collections, consulting on a variety of services to facilitate your international trade transactions, risk mitigation associated with foreign buyers, extend payment terms to clients, and local market information in foreign countries.



TD Bank Commercial Banking

**2nd Floor, 1904 Hamilton Street
Regina, Saskatchewan
S4P 3N5**

www.td.com

Contact

**Jonathan Oberlander, Account
Manager, Commercial Services**
306 780 0330
jonathan.oberlander@td.com

**Crystal Springinatic, District
Manager, Saskatchewan South**
306 780 0214
crystal.springinatic@td.com

The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Financial Group (TDBFG). TD Bank Financial Group offers a full range of financial products and services to approximately 17 million customers worldwide through five key business lines. Services include Canadian Personal and Business Banking including TD Canada Trust.

TD Commercial Banking, together with Agriculture Services and Merchant Services, serves the unique needs of large and small Canadian businesses by offering a broad range of customized products and services to help business owners meet their financial goals. Business banking needs can be handled over the telephone, via the Internet or at any TD Canada Trust branch.

Experienced business bankers are also available to provide one-on-one service and advice. Wealth Management including TD Waterhouse and an investment in TD Ameritrade is available, as well as TD Insurance, Wholesale Banking including TD Securities, and U.S. Personal and Commercial Banking including TD Bank and TD Banknorth.

Services

Provision of credit, electronic cash management and investment management services, expert advice regarding letters of credit, export financing, documentary collections, as well as controlling risks associated with fluctuating foreign exchange rates, for large, medium, and small businesses.



Wiegiers Financial & Benefits

120 33rd Street East
Saskatoon, Saskatchewan
S7K 0S2

wiegiers.ca

Contact

**Debra Wiegiers, Managing
Principal, Benefits Division**
877 943 4377
deb.wiegiers@wiegiers.ca

Wiegiers Financial & Benefits has grown from a small benefits and financial advisory practice in Saskatoon to one of the largest independent consulting firms in Western Canada. Our team of approximately 35 specialized advisors and support staff provides an enhanced client experience through customized Benefits, Group Retirement, and Financial Planning services, and a commitment to building relationships with clients that feel like home. With a vision to be the most effective, engaging, and collaborative choice for our clients, we deliver customized solutions that empower our clients to live their best life. Our tagline, “You lead, we’ll guide. Your best life is just ahead,” encapsulates our commitment to guiding clients toward a secure financial future.

At Wiegiers Financial & Benefits, we uphold the values of being open, honest, and transparent in everything we do. We prioritize caring for people by understanding their unique needs and tailoring solutions to meet their goals. Our dedication to delivering excellence ensures that our clients receive the highest level of service and expertise. And by actively building community relationships and fostering a sense of trust, we create strong connections that last a lifetime.

Services

Corporate financial planning, business coaching, group benefits consulting, group retirement services, personal financial planning, tax planning, estate planning, retirement planning, and insurance planning.

**Suite 800, 2103 - 11th Avenue
Regina, Saskatchewan
S4P 3Z8**

www.aon.ca

Contact

**Jeremy Wendling, Branch
Manager, Regina and Saskatoon**
306 569 6700
jeremy.wendling@aon.ca

Aon Reed Stenhouse is Canada's largest insurance brokerage and risk management firm, with 1,400 employees serving clients in 17 branch offices across the country. While their resources, expertise and knowledge are vast, their focus is on the communities, businesses and individuals they serve.

Trust, commitment and partnership are the keys to becoming your trusted advisor and providing innovative insurance and risk management solutions. Their business reflects the regions they serve. By creating segments of business that align with regional industries, they ensure that their clients will benefit from specific expertise and knowledge. Their regional operations are based on the belief that their customer's needs are as unique as Saskatchewan itself, and with specialization in agriculture, manufacturing, construction, mining, transportation and others, they have the resources to serve a diverse business base.

Services

Commercial insurance, personal insurance, risk control, mergers and acquisitions, surety and bonding, negotiating trade credit insurance, strategic risk solutions, risk management services and health and benefit solutions.



McKERCHER LLP

McKercher LLP

**374 Third Avenue South
Saskatoon, Saskatchewan
S7K 1M5**

mckercher.ca

Contact

James Sproule, Lawyer
306 653 2000
info@mckercher.ca

McKercher LLP, with offices in Saskatoon and Regina, is a team of legal specialists committed to providing innovative solutions and advice. They provide legal services of the highest quality in a timely and efficient manner. With a thorough understanding of their clients' business objectives and established relationship with key players in the marketplace, McKercher has played an integral role in many significant commercial projects and in complex litigation cases that have shaped the laws both in our province and in the country. Services include labour and administrative law, immigration law, corporate and commercial practice, civil litigation and taxation.

Services

Full-service legal solutions with expertise in labour and administrative law, immigration law, corporate and commercial practice, civil litigation and taxation.

**1500 - 1874 Scarth Street
Regina, Saskatchewan
S4P 4E9**

www.mltaikins.com

Contact

Stathy Markatos, Partner

306 347 8000

smarkatos@mltaikns.com

MLT Aikins is a full-service law firm of more than 240 lawyers with a long-standing and deep commitment to Western Canada and an understanding of this market's unique legal and business landscapes. Based out of six key centres across the four western provinces, MLT Aikins is the only law firm to have offices in Winnipeg, Regina, Saskatoon, Calgary, Edmonton, and Vancouver. MLT Aikins is the result of the merger of two widely respected and distinguished law firms, MacPherson Leslie & Tyerman LLP and Aikins, MacAulay & Thorvaldson LLP in January 2017.

Their export services group brings together the expertise of lawyers in a number of areas to provide timely and practical legal, business and risk management advice to those in or entering the export market. Their experience negotiating export contracts and letters of credit, establishing effective distribution agreements, securing patent infringement clearances, navigating technology export controls, meeting Canadian and foreign tax obligations, managing international product liability risks and protecting trademarks in foreign jurisdictions, provides a strong foundation for success in local and export markets. They can also help their clients to manage risk, protect business interests, intellectual property, and investment in reaching markets around the world.

Services

Full-service legal solutions with expertise in labour and employment law, administrative law, immigration law, technology and IP, corporate and commercial practice, civil litigation and taxation.



Benchmark Public Relations

**2260 McIntyre Street
Regina, Saskatchewan
S4P 2R9**

www.benchmarkpr.ca

Contact

Pat Rediger, Managing Partner
306 522 9326
info@benchmarkpr.ca

Now celebrating more than 30 years in operation, Benchmark Public Relations is one of the leading public relations agencies on the Prairies. The firm develops and implements export marketing strategies and publishes STEP's quarterly magazine, Global Ventures. Benchmark provides all aspects of international marketing services, including creative concepts, design, copywriting, display creation, brochures, websites, social media, promotional items, event management and media buying.

Services

Strategic communications and marketing, issues management, writing, media buying, event planning, print and website design, and media relations training.



Creative Display Saskatchewan

**2010 East Redbear Avenue
Regina, Saskatchewan
S4N 4N7**

www.creativedisplay.ca

Contact

Todd Huber, President

306 565 0632

email@creativedisplay.sk

Creative Display is Saskatchewan's premier full-service trade show and custom display company offering a wide range of trade show displays and products, as well as custom signage solutions and display products & accessories. The company also provides a wide range of trade show services such as storage, transportation, and Installation/Dismantle services.

Services

Trade show displays to fit all budgets from lightweight portable booths to large custom designed booths. Creative Display offers everything from graphic design, installation/dismantle services, shipping/transport/logistics and display storage. Other products include banners, banner stands, tents, flags, brochure stands, tablet stands, vinyl window treatments, wall mural graphics, vehicle wraps and other custom signage.



Impact Marketing Services Ltd.

**#1 - 1100 7th Avenue N.
Saskatoon, Saskatchewan
S7K 2V9**

www.impactmarketing.ca

Contact

Sue Sebestyen, Owner/Partner
306 652 2354
info@impactmarketing.ca

Impact Marketing Services Ltd. is an award-winning, customer-driven company that has created promotional product campaigns for their clients for over 40 years. They are leaders in the promotional product and corporate clothing industry, servicing local and global businesses with personalized attention and an online catalogue.

Companies can count on Impact Marketing for the latest in trends and quality classic promotional products and apparel. Services include a user-friendly website with over 50 product categories from “Automotive” to “Writing Instruments”, including eco-friendly products and a rush order section. Services also include a fantastic showroom loaded with samples, creative and experienced staff, access to hundreds of suppliers, innovative product selection, and on-line store development for large clients.

Services

Promotional products and corporate clothing.

**460 Pemberton Terrace
Kamloops, British Columbia
V2C 1T5**

www.pattisonmedia.com

Contact

**Katie O'Connor, Director of
Sales, Non-Metro**

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katie.oconnor@pattisonmedia.com

Pattison Media is Canada's largest Western based media company! Specializing in creation and distribution of locally relevant content to Northern Canadian audiences across radio, television and digital platforms. The companies markets span from Winnipeg, Manitoba, Saskatchewan all the way across to Vancouver Island, British Columbia.

Services

Creative development, content creation, digital marketing, web design.

**170 Marion Street
Winnipeg, Manitoba
R2H 0T4**

www.powerland.ca

Contact

**Curtis Dery, Executive Vice
President**

204 237 3800

sales@powerland.ca

Established in 1985, Powerland is a well-established and highly successful Business Solution Provider located in Winnipeg, Manitoba. We cater to the Canadian IT market and boast extensive expertise in procuring and overseeing IT products and solutions for organizations of all sizes and across various sectors.

Through our strategic collaborations with industry manufacturers and vendors, we facilitate the transition from exploring options to turning your objectives into reality. Whether your organization requires support services to free up your team for strategic initiatives or seeks straightforward procurement and scalable technology solutions to enhance performance, align with growth requirements, or meet compliance standards, we are the ideal choice to deliver solutions.

Services

An extensive array of technology products and services, encompassing everything from desktops and laptops to printers, wired and wireless network systems. Our expertise extends to tailoring server configurations, whether for small-scale needs or large Data Centre solutions and enhancements. Furthermore, we provide a comprehensive selection of cloud computing, security, hybrid cloud, and cloud migration solutions, all tailored to suit your business requirements and compliance standards. Our Managed services not only minimize downtime but also enhance security, redundancy, and resilience. Our skilled technicians, well-versed in industry-standard delivery processes like ITIL, diligently maintain and monitor your IT environment, swiftly addressing any arising issues.



QUADRANTNEWMEDIA

Quadrant NewMedia Corp.

**800 - 606 Spadina Crescent East
Saskatoon, Saskatchewan
S7K 3H1**

quadrant.net

Contact

Darren Widenmaier, Director
306 664 9100
services@quadrant.net

Quadrant Newmedia develops custom software solutions for small and medium enterprises, the healthcare sector and academic researchers. They provide application logic, database development and interface design for web and mobile applications.

They also supply secure email and managed hosting services for custom applications, including financial transactions and HIPA-protected medical information. These services are provided directly to the end users of the systems, and also to project managers and communications agencies in need of outsourced development expertise.

Services

Custom software development for web and mobile, for open source application stacks (including BSD/ Linux, Apache, Postgres/MySQL, Python) and iPhone (iOS) and Android, high performance, secure managed hosting and colocation with geographical distribution, replication, and DDoS scrubbing, UNIX system and internet security consulting. Quadrant also provides two SaaS suites: Smartsite MLM, a CASL-compliant high volume email communications service; and CAMS, an academic conference abstract review and management service.

**PO Box 62029
Edmonton, Alberta
T5M 4B5**

www.topdraw.com

Contact

Ken Jurina, President
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Simply put, for over 30 years Top Draw has helped SMB companies leverage their website and the internet to generate leads, drive ecommerce sales and help create awareness for our client's businesses all around the world. As a strategic digital marketing agency, Top Draw works closely with their clients to first understand their marketing and business goals. From there, their team of expert digital marketers interpret how best to optimize our customer's web presence and leverage digital tactics to develop and execute on a custom, strategic and practical digital marketing strategy. Top Draw takes pride in quantifying the success of their digital marketing efforts and their impact on their clients sales and business goals.

Services

Digital adoption discovery and insight sessions, CDAP (Canadian Digital Adoptions Plans - Grant Supported) website audits, digital marketing strategies, website optimization (Conversion Rate Optimization, User Experience Design) monthly digital marketing services: SEO, paid advertising (Google, social media platforms), social media campaigns, email marketing, content marketing, marketing automation, Google analytics & reporting, digital marketing training.



**300 Dewdney Avenue
Regina, Saskatchewan
S4N 0E8**

westernlitho.ca

Contact

Dale Schaeffer, President
306 525 8792
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Western Litho Printers offer consistent printing and top quality service. They stand by their word and assure all products to be ordered, as promised. Western Litho Printers has a complete graphics department and staff who will take care of all custom designs for layouts and all printing needs, with the most advanced equipment in the province. Complete customer consultation is available to help their clients to understand what it is they are going to do and exactly why.

Services

A wide range of services in both printing and bindery, encompassing everything from complex four colour books to simple one colour letterhead.

**#300 - 2550 12th Avenue
Regina, Saskatchewan
S4P 3X1**

www.avisonyoung.ca

Contact

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Manager**

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jeremy.schick@avisonyoung.com

**Dale Griesser, President and
Broker**

306 359 9799

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Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 5,000 real estate professionals in 124 offices.

Services

Value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-family properties, full-service commercial real estate, office, industrial and retail leasing, tenant and landlord representation services, property acquisitions and dispositions, corporate advisory services, asset, project and property management, as well as consulting and research.

**20 - 395 Park Street
Regina, Saskatchewan
S4N 5B2**

www.coleintl.com

Contact

**Kendra Roherty, Manager,
Customs**

306 522 2061

kendra.roherty@coleintl.com

Removing transportation barriers and earning each customer's trust one shipment at a time, Cole International has been delivering creative logistics solutions since 1958.

By focusing on customs compliance and developing customized logistics solutions to minimize the costs and delays that could otherwise affect your supply chain, we'll keep your goods — and your business — on the move. Services include customs brokerage, freight forwarding and trade consulting.

Services

Canadian and US customs brokerage - importing/exporting, worldwide freight forwarding solutions, large scale project moves, Canadian and U.S. trade consulting, CARM management, and free trade agreements.



**Suite 100
1355 Taylor Avenue
Winnipeg, Manitoba
R3M 3Y9**

www.dsv.com/en-ca/

Contact

**Nadia Sova, Sales
Representative, Outside Sales**
204 899 8702
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At DSV, they keep supply chains flowing in a world of change. They provide and manage supply chain solutions for thousands of companies every day – from small family-run businesses to large global corporations. Their reach is global, yet their presence is local and close to their customers. Approx. 75,000 employees in over 80 countries work passionately to deliver great customer experiences and high-quality services. They aspire to lead the way towards a more sustainable future for their industry and are committed to trading on nature's terms.

DSV is a dynamic organization that fosters inclusivity and diversity. They conduct their business with integrity, respecting different cultures and the dignity and rights of individuals.

Services

Global transport and logistics, Air freight, Sea freight, Road transport, Rail freight, Special project transport, Contract logistics, Warehousing, Supply chain, Healthcare logistics, Automotive logistics, Technology logistics, Renewable energy logistics, Industrial logistics, Retail/fashion logistics, Green logistics, Full load, Part load, Groupage, Customs Brokerage and Value added services.

**1055 MacKay St
Regina, Saskatchewan
S4M 4X9**

www.frontierscs.com

Contact

Mike Butterfield, President
1 204 784 4800
mbutterfield@frontierscs.com

Frontier SCS is a leading provider of logistics, US/ Canadian customs broker, trade compliance firm and ocean freight forwarder. They help Saskatchewan based companies sell to the United States and worldwide, by guiding them through the process of obtaining a US customs number and non-resident importer status, giving complete control of exports and customs entries south of the border.

As an experienced ocean freight forwarder, Frontier connects their clients with buyers overseas and are capable of fulfilling ocean, rail and road transportation based on the INCO Terms required. Their team handles multiple shipment quantity and sizes on products such as commodities, raw material, and finished goods.

Services

US and Canadian customs brokerage.

**809 - 167 Lombard Avenue
Winnipeg, Manitoba
R3B 3H8**

www.ghy.com

Contact

Neil Stewart, Account Executive
204 290 0424
neils@ghy.com

Founded in Winnipeg in 1901, GHY International is one of Canada's oldest brokerage companies, family owned and managed today by the fourth generation. Over the years, the company has grown to become national and international in scope, with more than 160 employees providing Canadian importers and exporters with a full range of superior international trade services leveraged around their core competency of trans-border customs brokerage.

GHY International has a strategic focus on trade facilitation and regulatory risk management, use of innovative technologies, solid core values, and a principled approach to working with clients, associates, customs regimes of Canada and the US, and supply chain partners.

Services

Canadian and US brokerage, consulting and compliance, duty drawback recovery, software solutions and trade source partnerships.



Long Creek Railroad Company Inc.

**PO Box 325
92 Breeze Street
Estevan, Saskatchewan
S4A 2A4**

longcreekrailroad.ca

Contact

**Tara Struthers, Business
Development Manager**
306 634 1589
longcreekrailroad@sasktel.net

Long Creek Railroad Company Inc. is a short line railroad located in the southeast corner of Saskatchewan. Long Creek Railroad began in 2011, with a group of local farmers purchasing the railroad from Canadian Pacific Railway. LCR, as it's known, operates a 40-mile line from Estevan to Tribune. It has loading facilities or locations along the way at Estevan, Outram, Torquay, Bromhead, Southall, and Tribune.

While storage of cars has been our main business, LCR does deliver producer cars to farmers along the line. Long Creek Railroad has dealt with trans loading too. With over a decade of operating experience, Long Creek Railroad has steadily developed. LCR owns both of its locomotives along with acquired land for future development.

Services

Transloading and railcar storage. Long Creek Railroad interchanges with CPKC in Estevan.

**7127 Sparrow Drive
Leduc, Alberta
T9E 7L1**

mgfgroup.com

Contact

Ruth Zastre, Regional Manager
306 713 8204
rzastre@mgfgroup.com

Focused on service, Manitoulin Global Forwarding is a global solutions provider for all shipping requirements. As a well-established international freight forwarding company they provide extensive coverage in Europe, North America, South Asia, Asia Pacific, Middle East, and Africa. With one of several Canadian offices located in Regina, Manitoulin Global Forwarding is uniquely positioned to provide a hands on, personal service approach to customers in the prairies.

Manitoulin Global Forwarding provides the essential link to an international supply chain. They have developed innovative, value-added solutions designed to meet customer demand and improve response times. By identifying the requirements unique to their customer's business, they provide the individual attention their customers expect and deserve. Whatever the size of an organization, shipments are handled with the same exacting attention to detail and a genuine concern for customer satisfaction. Manitoulin Global Forwarding is part of the Manitoulin Group of Companies.

Services

International freight forwarding services for both imports and exports via air and ocean, full container loads and less than container loads, assistance with less than truckload and truckload freight, over-dimensional, over-sized, specialized equipment, temperature controlled truck freight, global time critical solutions, customs brokerage, packaging and crating, and residential and commercial moving.



Stewart Southern Railway Inc.

**P.O. Box 12
Fillmore, Saskatchewan
S0G 1N0**

www.ssrailway.com

Contact

Glenn Pohl, General Manager
306 722 0000
info@ssrailway.com

Stewart Southern Railway Inc. is a shortline railway that runs from Richardson, SK to Stoughton, SK. Operations began in August 2010. The railway transports commodities such as crude oil and grain shipments.

Services

Shortline rail transportation.



Transport Services & Logistics Canada Ltd.

**Unit A 610 47th Street
Saskatoon, Saskatchewan
S7K 5X3**

www.tslworldwide.com

Contact

Craig Bailey, CEO

306 955 7144

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Transport Services and Logistics Canada Ltd. (TSL), A Saskatchewan based 3PL, providing supply chain support and solutions to clients within North America and around the globe. Working in collaboration with clients, they explore new opportunities, consulting on the risks and costs of servicing new markets. They match their customers shipping challenges with the ideal logistic solution. They provide supply chain consulting, carrier management, reporting and claims management, ensuring a “first mile to last mile” focus on all their customers shipments.

Through their industry contacts and reach, TSL can provide intermodal rail, flat deck, full truck load (FTL), less than truck load (LTL), specialized handling, protection, warehousing and distribution. For international shipping requirements, they have offices in Vancouver, BC and San Francisco, California, as well as Japan, Thailand, Vietnam, Indonesia, Australia and New Zealand. If you or your team is shipping around the corner or around the world, Transport Services & Logistics Canada Ltd., is your ideal supply chain partner.

Services

International freight forwarding and logistics.



Regina Office

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#320 – 1801 Hamilton Street
Regina, Saskatchewan
Canada S4P 3C6

Saskatoon Office

#400 – 402 21st Street East
Saskatoon, Saskatchewan
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